## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 31, 2004

#### J. C. PENNEY COMPANY, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-15274 (Commission File No.) 26-0037077 (I.R.S. Employer Identification No.)

6501 Legacy Drive

Plano, Texas 75024-3698

(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (972) 431-1000

#### Item 2. Acquisition or Disposition of Assets.

J. C. Penney Company, Inc. (the "Company") and certain of its subsidiaries closed the sale of its Eckerd drugstore operations on July 31, 2004. The Company generated approximately \$3.5 billion in net cash proceeds from the sale after taxes, fees and other related costs. As previously announced, The Jean Coutu Group (PJC) Inc. acquired Eckerd drugstores and support facilities located in thirteen Northeast and mid-Atlantic states, as well as the Eckerd Home Office in Florida. CVS Corporation acquired Eckerd drugstores and support facilities located in the remaining southern states, principally Florida and Texas, as well as Eckerd's pharmacy benefits management and mail order businesses. See the news release dated August 1, 2004, attached as Exhibit 99.1.

#### Item 5. Other Events and Regulation FD Disclosure.

#### Capital Structure Repositioning

On August 2, 2004 the Company announced that it intends to use the approximately \$3.5 billion in net cash proceeds from the sale of the Eckerd drugstore operations and \$1.1 billion of existing cash balances to implement a major repositioning of its capital structure. This will consist of:

- Up to \$3.0 billion for common stock repurchases, including up to \$650 million contingent upon the conversion of the Company's 5% Convertible Subordinated Notes Due 2008;
- \$2.3 billion for the reduction of outstanding debt; and
- \$3.4 billion elimination of the present value of Eckerd lease obligations.

#### Preferred Stock Redemption

The Company has called for redemption on August 25, 2004 of all its outstanding shares of Series B ESOP Convertible Preferred Stock, which are entirely held by the Company's Savings, Profit-Sharing and Stock Ownership Plan, a 401(k) savings plan.

See the news release dated August 2, 2004, attached as Exhibit 99.2.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

J. C. PENNEY COMPANY, INC.

By: /s/ Charles R. Lotter

Charles R. Lotter Executive Vice President, Secretary and General Counsel

Date: August 3, 2004

#### EXHIBIT INDEX

Exhibit Number	Description
99.1	J. C. Penney Company, Inc. News Release issued August 1, 2004
Exhibit Number	Description
99.2	J. C. Penney Company, Inc. New Release issued August 2, 2004

# **JCPenney News Release**

**CONTACT** 

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#### JCPENNEY COMPLETES SALE OF ECKERD FOR \$4.5 BILLION

#### \$3.5 Billion in Net Cash Proceeds Generated

PLANO, Texas, August 1, 2004 – J. C. Penney Company, Inc. (NYSE:JCP) announced that it closed the \$4.5 billion sale of its Eckerd drugstore operations on July 31, 2004. The Company generated approximately \$3.5 billion in net cash proceeds after taxes, fees and other related costs. As previously announced, The Jean Coutu Group (PJC) Inc. (TSX:PJC.A) acquired Eckerd drugstores and support facilities located in thirteen Northeast and mid-Atlantic states, as well as the Eckerd Home Office in Florida. CVS Corporation (NYSE:CVS) acquired Eckerd drugstores and support facilities located in the remaining southern states, principally Florida and Texas, as well as Eckerd's pharmacy benefits management and mail order businesses.

Allen Questrom, Chairman and Chief Executive Officer of JCPenney, said, "I am pleased that we successfully completed the sale of Eckerd. With the sale finalized, JCPenney will now be able to focus entirely on its Department Store and Catalog/Internet business, where we continue to make significant progress improving operating performance."

JCPenney Executive Vice President and Chief Financial Officer Robert Cavanaugh will host a live conference call and real-time webcast on August 2, 2004, beginning at 2:00 p.m. EDT to review the use of Eckerd proceeds and the Company's financial repositioning. Access to the conference call is open to the press and general public in a listen only mode. To access the conference call, please dial **973-935-8511** and reference the JCPenney Conference Call. The telephone playback will be available for two days beginning approximately two hours after the conclusion of the call by dialing **973-341-3080**, pin code **4956329**. The live webcast may be accessed via JCPenney's Investor Relations website (at JCPenney.net), or on StreetEvents.com

(for members) and FullDisclosure.com (for media and individual investors). Replays of the webcast will be available for up to 90 days after the event.

J. C. Penney Corporation, Inc., the wholly-owned operating subsidiary of the Company, is one of America's largest department store, catalog, and e-commerce retailers, employing approximately 150,000 associates. As of July 31, 2004, J. C. Penney Corporation, Inc. operated 1,018 JCPenney department stores throughout the United States and Puerto Rico, and 60 Renner department stores in Brazil. JCPenney Catalog, including e-commerce, is the nation's largest catalog merchant of general merchandise, and JCPenney.com is one of the largest apparel and home furnishings sites on the Internet. J. C. Penney Corporation, Inc. is a contributor to JCPenney Afterschool Fund, a charitable organization committed to providing children with high quality after school programs to help them reach their full potential.

This release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements, which reflect the Company's current views of future events and financial performance, involve known and unknown risks and uncertainties that may cause the Company's actual results to be materially different from planned or expected results. Those risks and uncertainties include but are not limited to, competition, consumer demand, seasonality, economic conditions, and government activity. Investors should take such risks into account when making investment decisions. In addition, non-GAAP terms referenced, such as EBITDA and free cash flow, are defined and presented in the Company's 2003 Annual Report on Form 10-K.

# **JCPenney News Release**

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#### JCPENNEY OUTLINES \$8 BILLION EQUITY AND DEBT REDUCTION PROGRAM

Company Commits \$3.5 Billion in Eckerd Proceeds and \$1.1 Billion of Existing Cash

July Sales Exceed Plan and Management Raises Second Quarter Earnings Guidance

**PLANO, Texas, August 2, 2004** – J. C. Penney Company, Inc. (NYSE:JCP) today announced its plan for the implementation of a major repositioning of its capital structure. This program, which will utilize the entire net cash proceeds of approximately \$3.5 billion from the sale of Eckerd drugstore operations and \$1.1 billion of existing cash balances, consists of:

- Up to \$3.0 billion for share repurchases, including up to \$650 million contingent on the conversion of the Company's 5% Convertible Subordinated Notes Due 2008 to common shares,
- \$2.3 billion for the reduction of outstanding debt, and a
- \$3.4 billion elimination of the present value of Eckerd lease obligations.

Allen Questrom, Chairman and Chief Executive Officer said, "Our management team continues to focus on improving the customer experience as well as operating performance. The steps we are taking today reflect the confidence we have in our business and our commitment to further enhance shareholder value."

Robert Cavanaugh, Executive Vice President and Chief Financial Officer said, "The repositioning of JCPenney's capital structure demonstrates our financial strength and significantly enhances our credit profile. This program, coupled with the strong sales and earnings trends seen in the first half of the year, moves us one step closer to restoring the Company to investment grade credit ratings."

The Company's capital structure repositioning is comprised of the following:

Common Stock Repurchases (Up to \$3.0 billion): The Company's Board of Directors has authorized a common stock repurchase program of \$2.35 billion, and up to an additional \$650 million of stock repurchases contingent upon the conversion of the Company's convertible debt. Assuming the closing stock price on Friday, July 30, 2004 of \$40.00, the Company could repurchase up to 75 million common shares, or approximately 23 percent of its current diluted shares.

The shares are expected to be acquired as soon as practicable through open market purchases and privately negotiated transactions, with all shares currently expected to be repurchased within the next nine to 12 months. The actual number and the timing of share repurchases will be subject to market conditions and applicable SEC rules. Credit Suisse First Boston has been retained to administer the program.

- Convertible Debt (\$650 million reflected in both share repurchases and debt reductions): The Company currently anticipates that it will exercise the October 2004 call provision of its \$650 million aggregate principal amount of convertible debt, which is convertible into 22.8 million common shares. If the Company's stock price continues to exceed the conversion price, it is expected that virtually all holders of such notes will convert to common shares.
- <u>Debt Reductions (\$2.3 billion)</u>: The Company's debt reduction program consists of the retirement of \$2.3 billion of debt in 2004 and 2005. These debt reductions include the anticipated conversion of the convertible debt, early retirements of long-term debt, the termination of the off-balance sheet Eckerd receivables securitization program, and normal long-term debt maturities (see attached schedule). Early retirements are expected to occur in the third quarter of 2004, principally through the exercise of call and sinking fund provisions.

The Company expects to incur approximately \$50 million of pre-tax charges in the third quarter related to the early retirement of debt. These one-time charges will be recorded as a separate component of income from continuing operations.

• <u>Eckerd Lease Obligations (\$3.4 billion)</u>: The purchasers of Eckerd assumed real property lease obligations as part of the sale transaction. Consequently, the Company eliminated \$3.4 billion of the present value of off-balance sheet lease obligations, principally related to Eckerd store leases.

#### <u>Preferred Stock Redemption</u>

The Company has elected to redeem its outstanding preferred shares, all of which are held in its 401(k) savings plan. Preferred shares, which are included in the diluted earnings per share calculation, will be converted into approximately 10 million common shares. The conversion of preferred shares, which will occur in August 2004, will reduce annual net dividends by approximately \$11 million, after tax.

#### Interest Expense

Based on the above actions, interest expense is expected to be in the range of \$80 million to \$85 million in the third quarter and \$70 million to \$75 million in the fourth quarter. These amounts exclude the \$50 million of one-time charges related to early debt retirements.

#### **Diluted Shares and Weighted Average Share Counts**

If a repurchase of 75 million shares is accomplished, the Company would have approximately 253 million diluted shares at the end of this program, compared with 320 million diluted shares currently. The components of diluted shares and the expected impact on weighted average shares used for diluted earnings per share calculations are shown on the attached schedule.

#### July Sales and Second Quarter Earnings Guidance

Sales for the four weeks ended July 31, 2004 were above expectations, with a good customer response to early back to school marketing events. Comparable department store sales increased 8.1 percent for the period and Catalog/Internet sales decreased 1.1 percent, with Internet sales increasing over 30 percent. Because the Company is providing July sales information as part of this release, the July sales release scheduled for August 5, 2004 will not be issued (see attached sales table).

Based on strong sales, coupled with continued improvement in both gross margin and Catalog/Internet's profit contribution, management has raised its guidance for second quarter earnings from continuing operations to the range of \$0.21 to \$0.23 per share.

#### <u>Financial Repositioning Conference Call – August 2, 2004</u>

JCPenney Executive Vice President and Chief Financial Officer Robert Cavanaugh will host a live conference call and real-time webcast on Monday, August 2, 2004, beginning at 2:00 p.m. EDT. Access to the conference call is open to the press and general public in a listen only mode. To access the conference call, please dial **973-935-8511** and reference the JCPenney Conference Call. The telephone playback will be available for two days beginning approximately two hours after the conclusion of the call by dialing **973-341-3080**, pin code **4956329**. The live webcast may be accessed via JCPenney's Investor Relations website (at JCPenney.net), or on StreetEvents.com (for members) and FullDisclosure.com (for media and individual investors). Replays of the webcast will be available for up to 90 days after the event.

#### Second Quarter Earnings Conference Call – August 17, 2004

Senior management will host a live conference call and real-time webcast on Tuesday, August 17, 2004, beginning at 9:30 a.m. EDT. Access to the conference call is open to the press and general public in a listen only mode. To access the conference call, please dial **973-935-2035** and reference the JCPenney Quarterly Earnings Conference Call. The telephone playback will be available for two days beginning approximately two hours after the conclusion of the call by dialing **973-341-3080**, pin code **4323458**. The live webcast may be accessed via JCPenney's Investor Relations page (JCPenney.net), or on StreetEvents.com (for members) and

FullDisclosure.com (for media and individual investors). Replays of the webcast will be available for up to 90 days after the event.

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This release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements, which reflect the Company's current views of future events and financial performance, involve known and unknown risks and uncertainties that may cause the Company's actual results to be materially different from planned or expected results. Those risks and uncertainties include, but are not limited to, competition, consumer demand, seasonality, economic conditions, and government activity. Investors should take such risks into account when making investment decisions. In addition, non-GAAP terms referenced, such as EBITDA and free cash flow, are defined and presented in the Company's 2003 Annual Report on Form 10-K.

#### J. C. Penney Company, Inc. Capital Structure Repositioning Recap

#### Share Repurchase Program - Diluted Shares

#### **Share Counts (in millions)**

				Dilutive Effect	
	Outstanding			of Unexercised	Total
	Common	Convertible	Preferred	Employee Stock	Diluted
	Shares	Debt	Shares	Options	Shares
				_	
Balance as of 7/31/04	284	23	10	3	320
Call Convertible Debt (Convert to Shares	23	(23)	-	-	-
\$3B Share Repurchase (1)	(75)	-	-	-	(75)
Preferred Stock Redemption	10	-	(10)	-	-
Expected exercise of options (2)	8	-	-		8
Estimated balance at end of program	250	-	-	3	253

- (1) 75 million shares represent share repurchases at the closing market price on July 30, 2004 of \$40.00. The actual number of shares repurchased may vary. The Company plans periodic informational updates as to the number of shares repurchased through the program
- (2) Estimated number of shares to be issued as a result of employee stock options exercised from July 30, 2004 to the end of this program.

#### **Diluted Share Counts**

Weighted average share counts used for diluted EPS calculations are dependent on the actual number and timing of share repurchases during the program. The Company estimates the following weighted average diluted shares for the balance of 2004:

3rd Quarter 305 million to 315 million shares 4th Quarter 285 million to 295 million shares Full Year 300 million to 310 million shares

The above diluted share counts include the dilutive effect of unexercised "in-the-money" stock options of approximately 3 to 5 million shares.

#### J. C. Penney Company, Inc. Capital Structure Repositioning Recap

#### **Debt Retirements**

(\$ in millions)

1Q 2004 Outstanding LTD Off-balance sheet Securitized Eckerd Receivables	\$ 5,356 221	
Total Debt - May 1, 2004  2004 Retirements:  Eckerd Securitized Receivables 7.375% Notes Due 6/15/04 9.750% Sinking Fund Payments Due 6/15/04 (1) 8.250% Sinking Fund Payments Due 8/15/04 (1) 5.000% Convertible Subordinated Notes Due 2008 6.000% OID Debentures Due 2006 (effective yield of 13.2%) (2) 9.750% Sinking Fund Notes Due 2021 (3)	(208)	Call
8.250% Sinking Fund Notes Due 2022 (4) Open Market Purchases of other debt (5) Total 2004 Retirements	 (158) (100) <b>(1,692)</b>	
Year End 2004 LTD Balance	3,885	
2005 Retirements:		
7.050% Notes Due 5/23/05 7.400% Notes Due 2037, Putable 4/1/05 <b>Total 2005 Retirements</b>	 (193) (400) <b>(593)</b>	
Total 2004 and 2005 Debt Retirements	\$ (2,285)	
Estimated LTD balance at end of program	\$ 3,292	

<sup>(1)</sup> Includes both mandatory and optional sinking fund payments.

<sup>(2)</sup> To be redeemed on September 1, 2004 at par, plus accrued interest to the date of redemption.

<sup>(3)</sup> To be redeemed on September 1, 2004 at a price of 103.2%, plus accrued interest to the date of redemption.

<sup>(4)</sup> To be redeemed on September 1, 2004 at a price of 103.096%, plus accrued interest to the date of redemption.

<sup>(5)</sup> The Board of Directors has authorized open market purchases of up to \$200 million.

## J. C. Penney Company, Inc. July 2004 Sales

### Preliminary Sales Summary (\$ in millions)

		Period Ended			% Increase/(Decrease)	
		uly 31, 2004	July 26, 2003		Comparable All Stores Stores	
4 Weeks Department Stores Catalog/Internet Total	\$	1,005 175 1,180	\$	928 177 1,105	8.3 8.1 (1.1) 6.8	
13 Weeks Department Stores Catalog/Internet Total	\$ - \$	3,304 552 3,856	\$	3,084 561 3,645	7.1 7.1 _ (1.6) 5.8	
26 Weeks Department Stores Catalog/Internet Total	\$ 	6,713 1,177 7,890	\$	6,208 1,148 7,356	8.1 8.3 - 2.5 7.3	

#### **Internet Sales**

Internet sales, which are included in Catalog/Internet sales, increased in excess of 30% for the 4 and 13 weeks and about 40% for the 26 weeks ended July 31, 2004, respectively.

#### **August Sales Expectations**

The Company expects both comparable department store and Catalog/Internet sales to increase low single digits in th August period.